

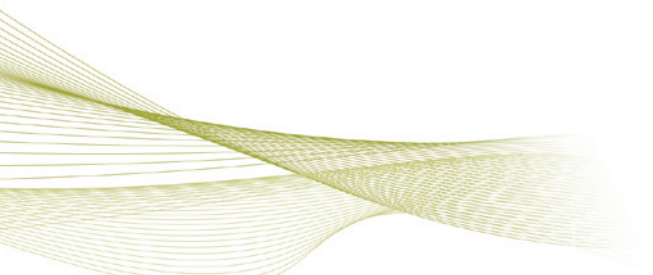
Trouw strategic IT planning and control applications like Troux Alignment™, Troux Optimization™ and Troux Standards™ help you keep pace with the ever-increasing demands of business change. Troux also offers a complete set of professional services based on the proven and tested Troux Enterprise Agile Methodology (TEAM) to maximize your IT transformation initiatives and help you gain the greatest value from your software investment. By leveraging our vast knowledge in strategic IT planning and Enterprise Architecture management, Troux has developed best practices based on our experience working with our global customers. Our Troux Services suite of professional service includes planning and deployment, training, project management and best-practices consulting – all designed to help you accelerate your time-to-value for Troux 8.

the challenge

Before you can begin to transform IT to align tightly with changing business needs, you need to answer these fundamental and important questions about your strategic IT initiative(s):

- What are the business questions I need to answer for IT initiatives?
- What are my project goals, success criteria, requirements and use cases?
- What is my project plan and task list?
- What is the staffing plan, including skills, roles, people and associated costs?
- What are the metamodel requirements?
- What are the data inputs, and how will we map the data sources?
- What are the required analytics?
- What are the governance processes?
- What are the risks, issues, mitigations and key findings?

Strategic IT initiatives require careful planning and structured methodologies to be successful. Unfortunately, many IT staffs are too time- and resource- constrained to maximize strategic IT planning solutions, such as those offered by Troux Technologies.



the solution

Troux consultants, architects, project managers, quality engineers and technical-support engineers adhere to a set of agile, optimized and repeatable methodologies and best practices known as TEAM (Troux Enterprise Agile Methodology). The TEAM approach consists of the following steps and deliverables:

- **Strategize and plan:** Understand and document goals, requirements and project plans to design a high-value solution with a direct impact to the business.
- **Align to value:** Accomplish quick, focused configuration to set high-value priorities.
- **Elicit active feedback:** Receive end-user feedback early and often to ensure solution is accepted and adoptable.
- **Deliver value:** Deliver a production-ready solution that is tied to the value sought.



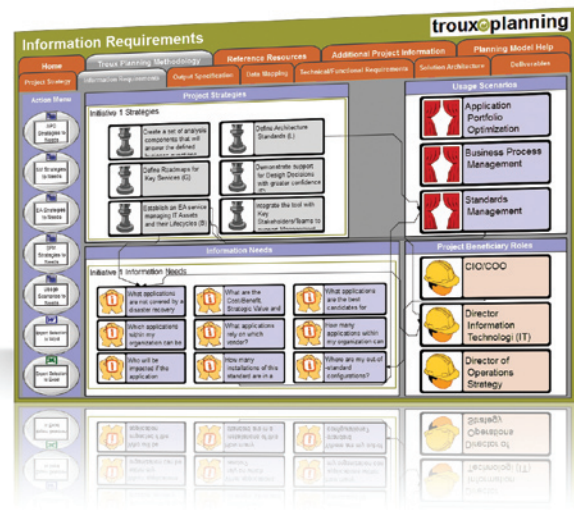
Troux Planning and Deployment

The foundation of Troux’s services, the groundbreaking Troux planning process is based on 20 years of proven best practices condensed into a series of workshops and software. Our main objective is to help you focus on identifying key problems and questions so you can improve decision-making. Troux planning empowers your organization to get started today by:

- Capturing goals and strategies.
- Selecting and answering important business questions
- Capturing the related benefits and beneficiaries
- Developing organization-specific use cases
- Capturing all these aspects in a format (customizable metamodel) that is reusable, understandable and consistent for technical implementation

Troux planning also acts as a reusable road map for your organization as you seek to mature a new or existing IT Strategic Planning and EA capability. You can then consistently manage, deliver and measure the value delivered to your organization and all of its stakeholders.

Once initial planning is complete, Troux’s project team can help you successfully deploy and utilize Troux products within your enterprise, starting with a high-level project and communications plan and establishing timeframes and required resources.



Troux’s best practice methodology ensures that IT initiatives are tied directly to business initiatives to accelerate time to value.

Other Services

Training: We offer a variety of training courses to help you maximize your investment in Troux 8. Role-based courses are tailored to fit the perspectives of your entire team—from strategic planners to business users, enterprise architects, developers and administrators. Course can be delivered via open-enrollment in convenient locations, on-site at your location, or over the Web. Troux also offers specialized boot camps, workshops, and mentoring programs for you, your consultants and system integrators.

Project management: Troux project managers ensure that all resources – people and assets – are available and coordinated within Troux Technologies and your organization. Project managers make sure all the moving parts are moving in the right direction.

Best-practices consulting: Troux solution consultants provide both pre- and post-sales domain-specific and product-specific expertise.

Technical support: Troux has a team of highly trained and experienced technical support staff to assist you with any issues.

the benefits

Troux Services – and its TEAM approach built upon Troux Planning – maximizes your investment in Troux 8 and accelerate time-to-value by helping you:

Reduce Costs

- Manage strategic IT projects more efficiently and effectively through proven methodologies
- Conserve valuable IT staff and resources

Minimize Risks

- Ensure that your Troux solution integrates with your architecture and IT environment
- Define risks, objectives and success metrics

Enhance Business Agility

- Ensure accuracy, freshness and completeness of strategic data for decision-making
- Accelerate the planning and deployment of Troux 8

learn more at www.troux.com

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